| SMIDC <br> The good gilys | NAME: <br> TYPE: <br> LIST PRICE: <br> VIEW: | $\begin{gathered} \text { Studio } \\ \text { 4,224,698 } \end{gathered}$ |  | UNIT AREA: <br> UNIT: <br> TOWER: <br> Template for May 6 | $\begin{gathered} 20.32 \text { sq.m. } \\ \text { JRA-3302 } \\ \text { A } \\ \text { June } 30,2013 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| TOWER A (Turnover 4Q 2013) | Spot Cash | Deferred Cash 20\% Spot DP / 80\% Balance (3 mos) | $\begin{gathered} 10 \text { Spot / } 20 \text { (3 } \\ \text { mos) / } 70 \end{gathered}$ | $\begin{gathered} 5 \text { Spot / } 25(3 \\ \text { mos) / } 70 \end{gathered}$ | 20 (3 mos) / 80 |
| LIST PRICE | 4,224,698.00 | 4,224,698.00 | 4,224,698.00 | 4,224,698.00 | 4,224,698.00 |
| STANDARD DISCOUNT | 6\% | 3\% | 1\% | 0.5\% | 0\% |
| DISCOUNT AMOUNT 1 | 253,481.88 | 126,740.94 | 42,246.98 | 21,123.49 | 0.00 |
| DISCOUNTED LIST PRICE | 3,971,216.12 | 4,097,957.06 | 4,182,451.02 | 4,203,574.51 | 4,224,698.00 |
| PROMO DISCOUNT |  |  |  |  |  |
| DISCOUNT AMOUNT 2 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL DISCOUNTS | 253,481.88 | 126,740.94 | 42,246.98 | 21,123.49 | 0.00 |
| FINAL DISCOUNTED LIST PRICE | 3,971,216.12 | 4,097,957.06 | 4,182,451.02 | 4,203,574.51 | 4,224,698.00 |
| OTHER CHARGES (5.5\%) | 218,416.89 | 225,387.64 | 230,034.81 | 231,196.60 | 232,358.39 |
| * OTHER CHARGES = (Registration Fees, Documentary Stamp Tax from BIR, Transfer Tax Fees from City Treasurer, Water \& Meralco Meter Installation, Handling Fees, Miscellaneous Fees) |  |  |  |  |  |
| VAT (12\%) (only if above 3, 199,200) | 476,545.93 | 491,754.85 | 501,894.12 | 504,428.94 | 506,963.76 |
| TOTAL CONTRACT PRICE | 4,666,178.94 | 4,815,099.55 | 4,914,379.95 | 4,939,200.05 | 4,964,020.15 |
| DOWN PAYMENT \% |  | 20\% | 10\% | 5\% | 20\% |
| DOWN PAYMENT AMOUNT |  | 963,019.91 | 491,437.99 | 246,960.00 | 992,804.03 |
| RESERVATION FEE (standard 25k per unit) | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 |
| NET DOWN PAYMENT | 4,591,178.94 | 938,019.91 | 466,437.99 | 221,960.00 | 967,804.03 |
| DOWNPAYMENT TERM |  | - | - |  | 3 |
| MONTHLY INVESTMENT | - | - | - |  | 322,601.34 |
| INSTALLMENT \% |  | 80\% | 20\% | 25\% |  |
| INSTALLMENT AMOUNT |  | 3,852,079.64 | 982,875.99 | 1,234,800.01 | - |
| INSTALLMENT TERMS |  | 3 | 3 | 3 | - |
| MONTHLY INVESTMENT |  | 1,284,026.55 | 327,625.33 | 411,600.00 | - |
| BALANCE \% |  | - | 70\% | 70\% | 80\% |
| BALANCE AMOUNT |  | - | 3,440,065.96 | 3,457,440.03 | 3,971,216.12 |
| Retention Fee (upon turnover) | 50,000.00 | - |  |  |  |
| May 28, 2013 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 |
| June 28, 2013 | 4,591,178.94 | 938,019.91 | 466,437.99 | 221,960.00 | 322,601.34 |
| July 28, 2013 |  | 1,284,026.55 | 327,625.33 | 411,600.00 | 322,601.34 |
| August 28, 2013 |  | 1,284,026.55 | 327,625.33 | 411,600.00 | 322,601.34 |
| September 28, 2013 | (upon turnover) | 1,284,026.55 | 327,625.33 | 411,600.00 | 3,971,216.12 |
| October 28, 2013 | 50,000.00 |  | 3,440,065.96 | 3,457,440.03 |  |
| TOTAL PROCEEDS | 4,666,178.94 | 4,815,099.55 | 4,914,379.95 | 4,939,200.05 | 4,964,020.15 |
|  |  |  |  |  |  |
| 8.75\% fixed for 5 years, 5-year tenor | 0.0206372327 |  | 70,993.44 | 71,351.99 | 81,954.91 |
| 8.75\% fixed for 5 years, 10-year tenor | 0.0125326750 |  | 43,113.23 | 43,330.97 | 49,769.96 |
| 8.75\% fixed for 5 years, 15-year tenor | 0.0099944865 |  | 34,381.69 | 34,555.34 | 39,690.27 |
| 8.75\% fixed for 5 years, 20-year tenor | 0.0088371071 |  | 30,400.23 | 30,553.77 | 35,094.06 |
| *Bank Financing depends on bank rates |  |  |  |  |  |
| *This document does not constitute nor form part of any contract and is for information purposes only. |  |  |  |  |  |

