|  | SMIDC <br> The good gulys | NAME: TYPE: LIST PRICE: | 1 BR w/ b 2,997 M | $\qquad$ | UNIT AREA: <br> UNIT: TOWER : | 26.81 sq.m. JRB-22711 <br> B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 | 2 | 3 | 4 | 5 |
|  | TOWER B (Turnover 3Q 2015) | Spot Cash | $\begin{gathered} \hline \text { Deferred Cash } \\ 20 \% \text { Spot DP / } \\ 80 \% \text { Balance (30 } \\ \text { mos) } \\ \hline \end{gathered}$ | $\begin{gathered} 10 \text { Spot / } 20(30 \\ \text { mos) / } 70 \end{gathered}$ | $\begin{gathered} 5 \text { Spot / } 25 \text { (30 } \\ \text { mos) / } 70 \end{gathered}$ | 20 (30 mos) / 80 |
|  | LIST PRICE | 2,997,400.00 | 2,997,400.00 | 2,997,400.00 | 2,997,400.00 | 2,997,400.00 |
|  | STANDARD DISCOUNT | 12\% | 5\% | 2\% | 1\% | 0\% |
|  | DISCOUNT AMOUNT 1 | 359,688.00 | 149,870.00 | 59,948.00 | 29,974.00 | 0.00 |
|  | DISCOUNTED LIST PRICE | 2,637,712.00 | 2,847,530.00 | 2,937,452.00 | 2,967,426.00 | 2,997,400.00 |
| PROMO DISCOUNT |  |  |  |  |  |  |
|  | DISCOUNT AMOUNT 2 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | TOTAL DISCOUNTS | 359,688.00 | 149,870.00 | 59,948.00 | 29,974.00 | 0.00 |
|  | FINAL DISCOUNTED LIST PRICE | 2,637,712.00 | 2,847,530.00 | 2,937,452.00 | 2,967,426.00 | 2,997,400.00 |
|  | OTHER CHARGES (5.5\%) | 145,074.16 | 156,614.15 | 161,559.86 | 163,208.43 | 164,857.00 |
| * OTHER CHARGES = (Registration Fees, Documentary Stamp Tax from BIR, Transfer Tax Fees from City Treasurer, Water \& Meralco Meter Installation, Handling Fees, Miscellaneous Fees) |  |  |  |  |  |  |
|  | VAT (12\%) (only if above 3,199,200) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  | TOTAL CONTRACT PRICE | 2,782,786.16 | 3,004,144.15 | 3,099,011.86 | 3,130,634.43 | 3,162,257.00 |
|  | DOWN PAYMENT \% |  | 20\% | 10\% | 5\% | 20\% |
|  | DOWN PAYMENT AMOUNT |  | 600,828.83 | 309,901.19 | 156,531.72 | 632,451.40 |
|  | RESERVATION FEE (standard 25k per unit) | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 |
|  | NET DOWN PAYMENT | 2,707,786.16 | 575,828.83 | 284,901.19 | 131,531.72 | 607,451.40 |
|  | DOWNPAYMENT TERM | - |  |  |  | 30 |
|  | MONTHLY INVESTMENT | - |  |  |  | 20,248.38 |
|  | INSTALLMENT \% |  | 80\% | 20\% | 25\% |  |
|  | INSTALLMENT AMOUNT |  | 2,403,315.32 | 619,802.37 | 782,658.61 |  |
|  | INSTALLMENT TERMS |  | 30 | 30 | 30 |  |
|  | MONTHLY INVESTMENT |  | 80,110.51 | 20,660.08 | 26,088.62 |  |
|  | BALANCE \% | - |  | 70\% | 70\% | 80\% |
|  | BALANCE AMOUNT |  |  | 2,169,308.30 | 2,191,444.10 | 2,529,805.60 |
|  | Retention Fee (upon turnover) | 50,000.00 |  |  |  |  |
|  |  |  |  |  |  |  |
|  | May 28, 2013 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 |
|  | June 28, 2013 | 2,707,786.16 | 575,828.83 | 284,901.19 | 131,531.72 | 20,248.38 |
|  | July 28, 2013 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | August 28, 2013 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | September 28, 2013 | - | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | October 28, 2013 | - | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | November 28, 2013 | - | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | December 28, 2013 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | January 28, 2014 | - | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | February 28, 2014 | - | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | March 28, 2014 | - | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | April 28, 2014 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | May 28, 2014 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | June 28, 2014 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | July 28, 2014 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | August 28, 2014 | - | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | September 28, 2014 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | October 28, 2014 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | November 28, 2014 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | December 28, 2014 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | January 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | February 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | March 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | April 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | May 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | June 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | July 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | August 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | September 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | October 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | November 28, 2015 |  | 80,110.51 | 20,660.08 | 26,088.62 | 20,248.38 |
|  | December 28, 2015 | (upon turnover) | 80,110.51 | 20,660.08 | 26,088.62 | 2,529,805.60 |
|  | January 28, 2016 | 50,000.00 |  | 2,169,308.30 | 2,191,444.10 |  |
|  | TOTAL PROCEEDS | 2,782,786.16 | 3,004,144.15 | 3,099,011.86 | 3,130,634.43 | 3,162,257.00 |
|  |  |  |  |  |  |  |
|  | Indicative Monthly Amortization | Factor Rate |  |  |  |  |
|  | 8.75\% fixed for 5 years, 5-year tenor | 0.0206372327 |  | 44,768.52 | 45,225.34 | 52,208.19 |
|  | 8.75\% fixed for 5 years, 10-year tenor | 0.0125326750 |  | 27,187.24 | 27,464.66 | 31,705.23 |
|  | 8.75\% fixed for 5 years, 15-year tenor | 0.0099944865 |  | 21,681.12 | 21,902.36 | 25,284.11 |
|  | 8.75\% fixed for 5 years, 20-year tenor | 0.0088371071 |  | 19,170.41 | 19,366.03 | 22,356.16 |
| *Bank Financing depends on bank rates <br> * all checks payable to SMDC <br> *This document does not constitute nor form part of any contract and is for information purposes only. |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

